

ABC Success Plan

Personal Sales : Discount Sliding Scale

Personal Sales (RSP)	Off-Invoice Discount		Paid back monthly as Additional Discount	Income Potential
R 80 000+	20%	+	23%	R 34 400+
R 55 600 - R 79 999	20%	+	20%	R 22 240 - R 31 999
R 36 000 - R 55 599	20%	+	15%	R 12 600 - R 19 460
R 16 600 - R 35 599	20%	+	12%	R 5 312 - R 11 392
R 9 600 - R 16 599	20%	+	10%	R 2 880 - R 4 979
R 5 600 - R 9 599	20%	+	8%	R 1 568 - R 2 688
R 4 000 - R 5 599	20%	+	5%	R 1 000 - R 1 400
R 1 700 - R 3 999	20%	+	2.5%	R 382 - R 900
R 0 - R 1 699	20%			R 0 - R 340



Your own Personal Sales & Online Shop Sales will count towards your levels to earn Additional Discount on the Personal Sales Sliding Scale

Variable discountable items: Count towards your Personal Sales Sliding Scale but will not generate Additional Discount

R
=
RSP
=
Retail Sales Price
=
Selling price of an item

Online Shop Sales Link:

Every Annique Rooibos Consultant has an Online Shop Link to generate Online Shop sales through sharing your unique link on Social Media

Where to find your link - On the Annique Rooibos Store - My Account - Shop Sales

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1 August 2024 to 30 April 2025

ABC Success Plan

The amazing ABC Success Plan helps you make your goals and dreams come true and offers you **13 different ways to earn money!**



TITLE

Active Legs*

Paid-As Title Leg Requirements

Group Sales:

	Consultant	Advanced Consultant	One-Star Consultant	Two-Star Consultant	Three-Star Consultant	Four-Star Consultant	Manager	Director	Ruby Director	Emerald Director	Diamond Director
	C	AC	S1	S2	S3	S4	M	D	RD	ED	DD
Active Legs*			1	2	3	4	5	6	7	9	10
Paid-As Title Leg Requirements			1 x C	2 x C	2 x C 1 x S1	2 x C 1 x S1 1 x S2	1 x C 2 x S1 2 x S2	3 x AC 2 x S2 1 x M	5 x AC 1 x S4 1 x M	4 x C 4 x M 1 x D	5 x C 3 x M 2 x D
Group Sales:			R9,000	R17,000	R37,000	R55,000	R70 000**	R70 000**	R70 000**	R70 000**	R70 000**

ADQ - Personal Sales (RSP)***	< R 1 200	R1,200	R1,200	R1,200	R1,500	R2,500	R3,500	R3,500	R3,500	R3,500	R3,500
Including Recruitment - Level 1 Consultant ****			1 over 3 months rolling	1 over 3 months rolling	2 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling	3 over 3 months rolling
Team Building Discount : Level 1 (TB1)		3%	5%	5%	5.5%	6%	6%	6%	6%	6%	6%
Team Building Discount : Level 2 (TB2)		2%	3%	4%	4.5%	5%	5%	5%	5%	5%	5%
Group Discount							2%	2%	2%	2%	2%
Generation 1 : Discount							2%	3%	3%	3%	3%
Generation 2 : Discount								1%	1.5%	2%	2.5%

ADQ - Personal Sales (RSP)***	< R 1 200	R1,200	R1,800	R2,500	R4,000	R8,500	R10,500	R12,500	R14,500	R16,500	R20,500
Excluding Recruitment			n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Team Building Discount : Level 1 (TB1)		3%	2.5%	2.5%	2.75%	3%	3%	3%	3%	3%	3%
Team Building Discount : Level 2 (TB2)		2%	1.5%	2%	2.25%	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Group Discount							1%	1%	1%	1%	1%
Generation 1 Discount							1%	1.5%	1.5%	1.5%	1.5%
Generation 2 Discount								0.5%	0.75%	1%	1.25%

Bright Star Reward ** S2, S3, S4 : For the Consultant who qualify				R550	R1,100	R1,100	
Bright Star Matching Reward ** For the Sponsor of the Consultant who qualify				R275	R550	R550	
Manager Promotion Reward ** For the Consultant who personally qualify as a Manager							R2,200
Manager Development Reward ** For the Sponsor of the Manager who qualify							R1,100

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*Active leg = R 1 200 over a 3 month period (Incl. discountable, variable & Online Shop Sales)

** Refer to the ABC Plan Training Manual for the rules

*** To earn on your team your own Personal Sales plus Online Shop Sales will count towards the required amount.

****New Level 1 Consultant order (Minimum R 500) to count as recruit to earn on team, can include Starter Packs, Variable and Discountable products. The R 500 is before discount. Subject to monthly cut-off dates

Business (Registration) Link:
Every Annique Rooibos Consultant has a Business (Registration) Link to recruit new consultants through sharing your unique link on Social Media
Where to find your link - On the Annique Rooibos Store - My Account - Referral List