# Earn R19 000+ What is your earnings goal? What is business strategy? At Annique we have a rich compensation plan, the ABC Success Plan. This plan offers you 13 different ways to get paid for your hard work!

#### Personal Sales Discount:

You get 20% off-invoice discount on every discountable product you buy from Annique.

# **2** Personal Sales Sliding Scale:

You receive an extra 23% on top of the off-invoice discount, depending on the sliding scale. The more you sell, the more you earn. We pay cash back into your bank account by the 20th of each month.

# **3** Fast Start Rewards Programme:

New consultants are rewarded with gifts in their first seven months. You can earn gifts from as low as R69 and up to R2 300. The more you sell, the higher the value of the gifts.

# **4** Fast Start Sponsor Reward:

The new consultant's sponsor can earn cash when his/her consultant reaches certain sales in months five to seven during the Fast Start period. You can qualify for this reward as soon as you recruit somebody into your business.

# **5** Bright Star Reward:

When you move up to a Two-Star, Three-Star or Four-Star Consultant during the month you placed your first order or during any of the following three consecutive monthly Additional Discount periods, you will earn extra cash.

# **6** Bright Star Matching Reward:

When your new consultant moves up to a Two-Star, Three-Star, or Four-Star Consultant in a specific period you, as the sponsor, will earn extra cash.

# 7 Manager Promotion Reward:

When you move up to a Manager, for the first time in your career you will earn extra cash.

#### 8 Manager Development Reward:

When your consultant moves up to a Manager you, as the sponsor, with the title of Manager or above will earn extra cash.

# 6 MONTHS

# 9 Team Building Discount:

You will earn cash on your team members' personal sales – Levels 1 and 2 in your team.

# **10** Group Discount:

INCOME

R3 033.43

INCOME

All Managers and above will earn Group Discount on you team members' Personal Sales.

#### **1** Generation Discount:

All Managers and above will earn Generation Discount on the personal sales of generations of consultants.

#### **12** Annique Online Shop Sales:

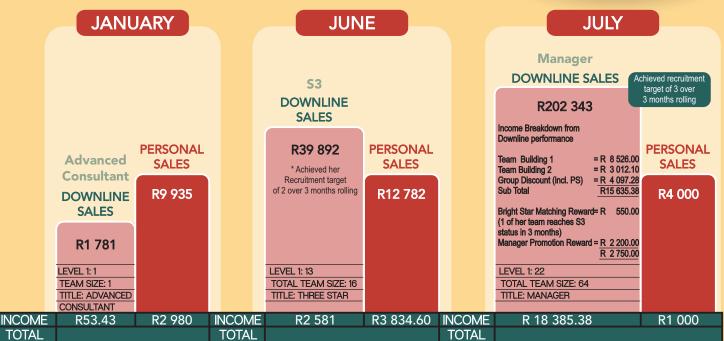
If your customer makes a purchase on the Annique Shop using your personal link, you will earn additional discount (according to the Personal Sales Sliding Scale) + the 20% (off-invoice) discount paid back into your account. You will also earn on the personal sales of your team members' customer's (Online Shop Sales included) purchases through the Team Building, Group and Generation discount.

# **13** Rewards & Recognition Programme:

We have different rewards programmes like quarterly and yearly rewards.

See below an illustration of how a consultant who started in January, achieved amazing earnings by July.





R6 415.60

INCOME

R19 385.38