ABC Success Plan Guidelines –

for monthly income

Personal Sales Stiding Scale		Rand amount	Discount Off-Invoice	Additional Discount paid into Consultant Bank Account	Discountables included	Online Shop Sales	Variable Discountables (off-invoice discount between 1-10%) count towards level but no additional discount is received
From 1st of month unit published cut-off dates for sales figure. 25.309 20% 10% 7 7 7 7 7 7 7 7 7			20%		✓	1	✓
R 6 00 - R 35 99 20% 12% 7 7 7 7 7 7 7 7 7	Personal Sales Sliding Scale						
R					-		
R 5600 R 9599	cut-off dates for sales figure.		20%	12%	✓	√	√
E							
Exist Start Programme Month 1 - 4 (PRE gift per order value) Past Start Programme Month 1 - 4 (PRE gift per order value) Past Start Programme Month 1 - 4 (PRE gift per order value) Past Start Programme Month 1 - 4 (PRE gift per order value) Past Start Programme A Sobil = Recobes & Cinger Foe R SOD = Recobes & Cinger Foe R S							_
Corder value Fast Start Programme Month 1 - 4 (FREE gift per order value) **R 500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Rich Mostlution **R 1500 = Roobos & Gingar Foo a Rich Rich Rich Rich Rich Rich Rich Rich							
Order value Fast Start Programme with 1 - 4 (PREs aft per order value) 7 Coendar months 7 L 1 (PREs aft per order value) 8 L 1000 = Robosos & Clinger Tea 9 L 1000 = Robosos Sein Mostruser 1 L 1 1000 = Robosos Sein Mostruser 1 R 1 1 1000 = Robosos Sein Mostruser 1 R 1 1 1000 = Robosos Sein Mostruser 1 R 1 1 1000 = Robosos Sein Mostruser 1 R 1 1 1 1000 = Robosos Sein Mostruser 1 R 1 1 1 1 1 1 1 1 1 1 1 1				2.5/6	-		·
Fost Start Programme Month 1 - 4 (REE gift per order value) **P. 300 = Roobbos & Chinger Teal **P. 100 = Notice Institute Oil South **P. 1.800 = Notice Institute **P. 1.800 = Notice Ins			= 0,0		•	•	
Months 5 - 7 **Collendor months (ends on the last day of the month according to out-off times for monthly sales figures). **Accoumulative orders throughout the month according to out-off times for monthly sales figures). **Accoumulative orders throughout the month according to out-off times for monthly sales figures). **Accoumulative orders throughout the month according to out-off times for monthly sales of months 5.6 and 7 and to according to out-off times for months 5.6 and 7 and to according to personal sales sales stating scale according to personal sales sales stating scale according to personal sales sales stating scale according to personal scales stating scales stating scale according to personal scales stating scales according to personal according to personal scales stating scales according to personal scales stating scales according to personal scales stating scales sc	Month 1 - 4 (FREE gift per order value) * Calendar months * Opportunity to buy any / all of the Starter	* R 500 = Rooibos & Ginger Tea * R 1 000 = Rooibos Skin Moisturiser * R 1 500 = Miracle Tissue Oil Body Wash * R 2 000 = Essense Sensi Crème * R 2 500 = Resque Mist	20%	order placed (except on 1st order if 1st order included a Starter Pack)	1	х	1
R 4 500 Month 5 7 20% According to Personal Scales Siding Scale	Fast Start Programme	R 4 500 Month 5 = R 800 gift	20%		✓	✓	✓
* Accumulative orders throughout the month R 4 500 Month 7 = R 2 300 gift Total sales of months 5, 6 and 7 should be R 13 500 to qualify for gift Additional Discount Qualified (ADQ) Personal Sales INCLUDES Online Shop sales, Counts towards being AD of the carn team Building / Group / Generation Discount Including Recruitment: Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Depending on the fifte requirement Personal Sales R1200 + Personal Sales Total Personal Sales	* Calendar months (ends on the last day of the month according to cut-off times for monthly	Total sales of months 5 & 6 should be	20%	According to Personal	✓	✓	✓
Personal Sales INCLUBES Online Shop sales, counts towards being ADD to earn Team Bullcling / Group / Generation Discount Personal Sales R1200 + Depending on the title requirement From S1: Level 1 Consultant 1+ over 3 months rolling depending on the title requirement Excluding Recruitment: Personal Sales R1200 + Depending on the title requirement Minimum Order No minimum No minimum 20% Personal Sales Total		Total sales of months 5, 6 and 7	20%		✓	✓	✓
DELIVERY: SA FREE Delivery Order of R6000 plus R 79 = orders less than R 6 000 Delivery to PEP/PostNet R 66 = orders less than R 6 000 DELIVERY: Namibia FREE Delivery Order of R 6000 plus R 58 = orders less than R 6 000 R 58 = orders less than R 6 000 R 126 = orders less than R 6 000 Delivery in Windhoek R 126 = orders less than R 6 000	Personal Sales <u>INCLUDES</u> Online Shop sales, counts towards being ADQ to earn Team	Personal Sales R1200 + Depending on the title requirment + From S1: Level 1 Consultant 1+ over 3 months rolling depending on the title requirement Excluding Recruitment: Personal Sales R1200 +		Personal Sales Total	✓	√	✓
DELIVERY: SA FREE Delivery Order of R6000 plus R 79 = orders less than R 6 000 Delivery to PEP/PostNet R 66 = orders less than R 6 000 DELIVERY: Namibia FREE Delivery Order of R 6000 plus R 58 = orders less than R 6 000 R 58 = orders less than R 6 000 R 126 = orders less than R 6 000 Delivery in Windhoek R 126 = orders less than R 6 000							
FREE Delivery Order of R6000 plus R 79 = orders less than R 6 000 Delivery to PEP/PostNet R 66 = orders less than R 6 000 DELIVERY: Namibia FREE Delivery Order of R 6000 plus Order of R 6000 plus R 58 = orders less than R 6 000 Delivery in Windhoek R 126 = orders less than R 6 000	Minimum Order	No minimum	20%				
FREE Delivery Order of R6000 plus R 79 = orders less than R 6 000 Delivery to PEP/PostNet R 66 = orders less than R 6 000 DELIVERY: Namibia FREE Delivery Order of R 6000 plus R 58 = orders less than R 6 000 R 58 = orders less than R 6 000 R 126 = orders less than R 6 000 R 126 = orders less than R 6 000 R 126 = orders less than R 6 000							
Delivery to Main & Regional Centres R 79 = orders less than R 6 000 Delivery to PEP/PostNet R 66 = orders less than R 6 000 PREE Delivery Order of R 6000 plus Delivery in Windhoek R 58 = orders less than R 6 000 R 126 = orders less than R 6 000	DELIVERY : SA						
Delivery to PEP/PostNet R 66 = orders less than R 6 000 DELIVERY : Namibia FREE Delivery Order of R 6000 plus Poelivery in Windhoek R 58 = orders less than R 6 000 Delivery to Namibia (outside Windhoek) R 126 = orders less than R 6 000	FREE Delivery	Order of R6000 plus			✓	✓	✓
DELIVERY: Namibia FREE Delivery Order of R 6000 plus P 58 = orders less than R 6 000 Delivery to Namibia (outside Windhoek) R 126 = orders less than R 6 000	Delivery to Main & Regional Centres	R 79 = orders less than R 6 000			✓	✓	✓
FREE Delivery Order of R 6000 plus R 58 = orders less than R 6 000 Delivery to Namibia (outside Windhoek) R 126 = orders less than R 6 000	Delivery to PEP/PostNet	R 66 = orders less than R 6 000			✓	1	✓
Delivery in Windhoek R 58 = orders less than R 6 000 Delivery to Namibia (outside Windhoek) R 126 = orders less than R 6 000	DELIVERY : Namibia						
Delivery to Namibia (outside Windhoek) R 126 = orders less than R 6 000	FREE Delivery	Order of R 6000 plus			✓	1	✓
	Delivery in Windhoek	R 58 = orders less than R 6 000			✓	✓	✓
Active Leg R 1 200 over 3 months Rolling	Delivery to Namibia (outside Windhoek)	R 126 = orders less than R 6 000			✓	✓	✓
Active Leg R 1 200 over 3 months Rolling							
	Active Leg	R 1 200 over 3 months Rolling			1	1	1